(Incorporated in Malaysia)

INTERIM FINANCIAL STATEMENTS

<u>Condensed Consolidated Statement of Comprehensive Income</u> <u>For the period ended 30 September 2019</u>

The figures have not been audited

| | | <u>2019</u> | <u>2018</u> | <u>2019</u> | <u>2018</u> |
|---|-------|---------------|---------------|-------------|-------------|
| | | CURRENT | CURRENT | 9 MONTHS | 9 MONTHS |
| | | QUARTER ENDED | QUARTER ENDED | CUMULATIVE | CUMULATIVE |
| | | 30 September | 30 September | TO DATE | TO DATE |
| | Note | RM'000 | RM'000 | RM'000 | RM'000 |
| Revenue | | 76,650 | 74,639 | 221,741 | 221,520 |
| Cost of sales | | (50,780) | (47,972) | (145,497) | (141,425) |
| Gross profit | | 25,870 | 26,667 | 76,244 | 80,095 |
| Other income | | 947 | 1,272 | 2,979 | 3,319 |
| Administrative expenses | | (4,854) | (4,525) | (14,851) | (14,969) |
| Selling and marketing expenses | | (8,179) | (9,488) | (24,162) | (27,739) |
| Operating profit | | 13,784 | 13,926 | 40,210 | 40,706 |
| Finance cost | | (6) | 1 | (16) | - |
| Profit before tax | 10 | 13,778 | 13,926 | 40,194 | 40,706 |
| Income tax expense | 23 | (3,690) | (3,580) | (11,042) | (10,482) |
| Profit for the period | | 10,088 | 10,346 | 29,152 | 30,224 |
| Total comprehensive income | | | | | |
| for the period, net of tax | | 10,088 | 10,346 | 29,152 | 30,224 |
| Profit attributable to: | | | | | |
| Owners of the Parent | | 10,088 | 10,346 | 29,152 | 30,224 |
| Total Comprehensive Income | | 10,000 | 10,510 | 27,132 | 30,221 |
| for the period, net of tax attributable to: | | | | | |
| Owners of the Parent | | 10,088 | 10,346 | 29,152 | 30,224 |
| | | | | | |
| Earnings per share attributable to | | | | | |
| Owners of the Parent (sen): | | | | | |
| -Basic | 32(a) | 1.26 | 1.29 | 3.64 | 3.78 |
| -Diluted | 32(b) | 1.26 | 1.29 | 3.64 | 3.78 |

⁽The Condensed Consolidated Statement of Comprehensive Income should be read in conjunction with the accompanying explanatory notes attached to these interim financial statements)

(Incorporated in Malaysia)

INTERIM FINANCIAL STATEMENTS

Condensed Consolidated Statement of Financial Position <u>As at 30 September 2019</u>

The figures have not been audited

| | Note | As at 30/09/2019 RM'000 | As at 31/12/2018 RM'000 |
|---|------|----------------------------|-------------------------|
| | | | |
| ASSETS: | | | |
| Non-current assets: | | | |
| Property, plant and equipment | | 87,306 | 75,679 |
| Right-of-use assets | | 421 | - |
| Investment property | | 208 | 210 |
| Deferred tax assets | | 143 | 72 |
| Prepayments for acquisition of property, plant and equipment | | - | 3,025 |
| Sub total | | 88,078 | 78,986 |
| Current assets: | | <u>.</u> | |
| Inventories | | 24,520 | 25,415 |
| Trade and other receivables | 11 | 32,295 | 35,167 |
| Prepayments | | 761 | 576 |
| Cash and cash equivalents | 12 | 86,602 | 96,320 |
| Sub total | | 144,178 | 157,478 |
| TOTAL ASSETS | | 232,256 | 236,464 |
| EQUITY AND LIABILITIES: Equity attributable to Owners of the Company: Share capital | | 80,000 | 80,000 |
| Retained earnings | | 75,422 | 78,270 |
| TOTAL EQUITY Sub total | | 155,422 | 158,270 |
| Non-current liabilities : | | | |
| Lease liabilities | | 356 | |
| Deferred tax liabilities | | 6,540 | 5,912 |
| Sub total | | 6,896 | 5,912 |
| Current liabilities: | + | 0,070 | 3,712 |
| Trade and other payables | | 49,021 | 49,319 |
| Contract liabilities | | 1,801 | 2,513 |
| Lease liabilities | | 65 | 2, 515 |
| Income tax payable | | 3,051 | 4,450 |
| Dividends payable | | 16,000 | 16,000 |
| Sub total | + | 69,938 | 72,282 |
| TOTAL LIABILITIES | 1 | 76,834 | 78,194 |
| TOTAL EQUITY AND LIABILITIES | 1 | 232,256 | 236,464 |

(The Condensed Consolidated Statement of Financial Position should be read in conjunction with the accompanying explanatory notes attached to the interim financial statements)

(Incorporated in Malaysia)

INTERIM FINANCIAL STATEMENTS

Condensed Consolidated Statement of Changes in Equity The figures have not been audited

For the period ended 30 September 2019

| | Attributable | to owners of | the parent |
|--|-------------------|---------------|------------|
| | Non-distributable | Distributable | |
| | Share | Retained | Total |
| | capital | earnings | |
| | RM'000 | RM'000 | RM'000 |
| Opening balance at 1 January 2019 | 80,000 | 78,270 | 158,270 |
| Total comprehensive income for the period Transaction with the owners | - | 29,152 | 29,152 |
| Dividends on ordinary shares | - | (32,000) | (32,000) |
| Total transaction with the owners | - | (32,000) | (32,000) |
| | | | |
| Closing balance at 30 September 2019 | 80,000 | 75,422 | 155,422 |

For the corresponding period ended 30 September 2018

| | Attributable | to o | wners | of | the | parent |
|---|-------------------|------|------------|-----|-----|----------|
| | Non-distributable | Dis | tributable | | | |
| | Share | R | Retained | | | Total |
| | capital | e | arnings | | | |
| | RM'000 | F | RM'000 | | | RM'000 |
| Opening balance at 1 January 2018 | 80,000 | | 83,5 | 18 | | 163,518 |
| Effect of adopting MFRS 9 | - | | (2 | 07) | | (207) |
| At 1 January 2018, as restated | 80,000 | | 83,3 | 11 | | 163,311 |
| Total comprehensive income for the period | - | | 30,2 | 24 | | 30,224 |
| Transaction with the owners | | | | | | |
| Dividends on ordinary shares | - | | (32,0 | 00) | | (32,000) |
| Total transaction with the owners | - | | (32,0 | 00) | | (32,000) |
| | | | | | | |
| Closing balance at 30 September 2018 | 80,000 | | 81,5 | 35 | | 161,535 |

(The Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the accompanying explanatory notes attached to the interim financial statements)

(Incorporated in Malaysia)

INTERIM FINANCIAL STATEMENTS

Condensed Consolidated Statement of Cash Flows For the period ended 30 September 2019

The figures have not been audited

| | Note | 2019 9 months ended 30/09/2019 RM'000 | 2018 9 months ended 30/09/2018 RM'000 |
|---|------|---|---|
| Cash flows from operating activities: Profit before tax | | 40 104 | 40.706 |
| Adjustments for: | | 40,194 | 40,706 |
| Allowance for doubtful debts | | 85 | 51 |
| Bad debts written off | | 5 | 26 |
| Depreciation of property, plant and equipment | | 4,268 | 4,231 |
| Depreciation of property, plant and equipment Depreciation for right-of-use assets | | 226 | 4,231 |
| Finance cost | | 16 | = |
| Interest income | | (2,035) | (2,310) |
| Inventories written off | | 62 | 40 |
| Impairment losses on trade receivables recovered | | (10) | (32) |
| Gain on disposal of property, plant and equipment | | (181) | (223) |
| Property, plant and equipment written off | | 353 | 341 |
| Reversal of impairment loss on property, plant and equipment | | (137) | 341 |
| Total adjustments | | 2,652 | 2,124 |
| Total adjustments | | 2,032 | 2,124 |
| Operating profit before changes in working capital | | 42,846 | 42,830 |
| Changes in working capital | | | |
| Decrease/(increase) in inventories | | 833 | (803) |
| Decrease in trade and other receivables | | 2,792 | 5,262 |
| Decrease/(increase) in prepayments | | 2,840 | (3,050) |
| Decrease in trade and other payables | | (1,010) | (8,303) |
| Total changes in working capital | | 5,455 | (6,894) |
| Cash flows from operations | | 48,301 | 35,936 |
| Finance cost paid | | (16) | - |
| Taxes paid | | (11,884) | (11,305) |
| Net cash flows from operating activities | | 36,401 | 24,631 |
| Cash flows from investing activities | | | |
| Withdrawal of deposits with more than 3 months with licensed bank | | - | 3,197 |
| Interest income received | | 2,035 | 2,310 |
| Proceeds from disposal of property, plant and equipment | | 213 | 328 |
| Purchase of property, plant and equipment | | (16,141) | (3,193) |
| Net cash (used in)/from investing activities | | (13,893) | 2,642 |
| Cash flows from financing activities | | | |
| Repayment for lease liabilities | | (226) | - |
| Dividends paid on ordinary shares | | (32,000) | (32,000) |
| Net cash used in financing activities | + + | (32,226) | (32,000) |
| Net decrease in cash and cash equivalents | | (9,718) | (4,727) |
| Cash and cash equivalents at beginning of financial year | | 87,320 | 90,829 |
| Cash and cash equivalents at end of financial period | 12 | 77,602 | 86,102 |

(The Condensed Consolidated Statement of Cash Flows should be read in conjunction with the accompanying explanatory notes attached to the interim financial statements)

(Incorporated in Malaysia)

Part A: Explanatory notes pursuant to MFRS 134

For the period ended 30 September 2019

1. Corporate information

Hup Seng Industries Berhad is a public limited liability company incorporated and domiciled in Malaysia, and is listed on the Main Market of Bursa Malaysia Securities Berhad.

2. Basis of Preparation

These condensed consolidated interim financial statements, for the period ended 30 September 2019, have been prepared in accordance with MFRS 134 Interim Financial Reporting and paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad.

The interim financial statements should be read in conjunction with the Group's annual audited financial statements for the year ended 31 December 2018. The explanatory notes attached to these condensed consolidated interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the year ended 31 December 2018.

3. Significant accounting policies

The significant accounting policies and methods of computation adopted for the interim financial statements are consistent with those adopted for the annual financial statements for the year ended 31 December 2018, except for the adoption of the following which are applicable to the financial statements and are relevant to the operations:

(I) Adoption of standards and interpretations

| Description | Effective for annual |
|--|----------------------|
| | periods beginning |
| | on or after |
| Amendments to MFRS 9: Prepayment Features with Negative | |
| Compensation | 1 January 2019 |
| MFRS 16 Leases | 1 January 2019 |
| Annual Improvements to MFRS Standards 2015-2017 Cycle | 1 January 2019 |
| Amendments to MFRS 128: Long-term Interests in Associates | |
| and Joint Ventures | 1 January 2019 |
| IC Interpretation 23: Uncertainty over Income Tax Treatments | 1 January 2019 |
| Amendments to MFRS 119: Plan Amendment, Curtailment or | • |
| Settlement | 1 January 2019 |

The adoption of the above standards and interpretations do not have significant financial impact to the Group's consolidated financial statements for the current quarter, except as discussed below:

(Incorporated in Malaysia)

Part A: Explanatory notes pursuant to MFRS 134

For the period ended 30 September 2019

MFRS 16 Leases

MFRS 16 supersedes MFRS 117 Leases, IC Interpretation 4 Determining whether an Arrangement contains a Lease, IC Interpretation 115 Operating Lease-Incentives and IC Interpretation 127 Evaluating the Substance of Transactions Involving the Legal Form of a Lease. MFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for all leases under a single on-balance sheet model similar to the accounting for finance leases under MFRS 117.

Lessor accounting under MFRS 16 is substantially the same as the accounting under MFRS 117. Lessors will continue to classify all leases using the same classification principle as in MFRS 117 and distinguish between two types of leases: operating and finance leases.

The Group adopted MFRS 16 using the modified retrospective method of adoption with the date of application of 1 January 2019. Under this method, comparative figures are not restated and the cumulative effect of initially applying the standard is recognised as an adjustment to the opening balance of retained earnings of the date of initial application. The Group also elected to use the recognition exemptions for lease contracts that, at the commencement date, have a lease term of 12 months or less and do not contain a purchase option ('short-term leases'), and lease contracts for which the underlying asset is of low value ('low value assets').

The effect of the adoption of MFRS 16 Leases is as follows:

| | | As at 1 January 2019 | Changes | As at 1 January 2019 |
|--|------|-------------------------|---------|----------------------|
| Group | Note | RM'000 | RM'000 | RM'000 |
| Non-current assets Right-of-use assets | (a) | - | 616 | 616 |
| Non-current liabilities Lease liabilities | _ | - | 329 | 329 |
| Current liabilities Lease liabilities | | - | 287 | 287 |
| Total lease liabilities | (b) | | 616 | 616 |
| N T 4 | | | | |

Note:

a) The right-of-use assets representing the right to use the underlying asset during the lease term. The right-of-use asset is initially measured at cost and subsequently measured at cost (subject to certain exceptions), less accumulated depreciation and impairment losses, adjusted for any remeasurement of the lease liability.

(Incorporated in Malaysia)

Part A: Explanatory notes pursuant to MFRS 134 For the period ended 30 September 2019

- b) The lease liability is initially measured at present value of the lease payments that are not paid at that date. Subsequently, the lease liability is adjusted for interest and lease payments, as well as the impact of lease modifications.
- c) There is no impact to the Group's retained earnings as at 1 January 2019.

(II) Standards and interpretations issued but not yet effective

At the date of authorisation of these interim financial statements, the following standards and interpretations were issued but not yet effective and have not been applied by the Group:

| Description | Effective for annual |
|---|----------------------|
| | periods beginning |
| | on or after |
| Amendments to references to the Conceptual Framework in | |
| MFRS Standards | 1 January 2020 |
| Amendments to MFRS 3 Business Combinations - Definition of | |
| a Business | 1 January 2020 |
| Amendments to MFRS 101 Presentation of Financial Statements | |
| and MFRS 108 Accounting Policies, Changes in Accounting | |
| Estimates and Errors – Definition of Material | 1 January 2020 |
| MFRS 17 Insurance Contracts | 1 January 2021 |
| Amendments to MFRS 10 and MFRS 128: Sale or Contribution | |
| of Assets between an Investor and its Associate or Joint | Deferred |
| Venture | |

4. Comments about seasonal or cyclical factors

The Group's business operations are normally affected by seasonal factors occurring in certain periods of the financial year, such as Hari Raya Puasa, Chinese New Year, etc.

5. Unusual Items due to their nature, size or incidence

There were no unusual items affecting assets, liabilities, equity, net income, or cash flows for the cumulative financial period ended 30 September 2019.

6. Changes in estimates

There were no changes in estimates that have had a material effect in the current quarter results.

7. Capital management, debt and equity securities

The Group's objectives of managing capital are to safeguard the Group's ability to continue in operations as a going concern in order to provide fair returns for shareholders and benefits

(Incorporated in Malaysia)

Part A: Explanatory notes pursuant to MFRS 134

For the period ended 30 September 2019

for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital. In order to maintain the optimal capital structure, the Group may, from time to time, adjust the dividend payout to shareholders, return capital to shareholders and issue new shares, where necessary. For capital management purposes, the Group considers shareholders' equity and total liabilities to be the key components in the Group's capital structure. The Group monitors capital on the basis of the gearing ratio. The ratio is calculated as the total liabilities to total equity. Total equity is the sum of total equity attributable to shareholders. The gearing ratio as at 30 September 2019 and 31 December 2018, which are within the Group's objectives for capital management, are as follows:

| | As at | As at |
|-------------------|---------------|------------|
| | 30.09.2019 | 31.12.2018 |
| | <u>RM'000</u> | RM'000 |
| Total liabilities | 76,834 | 78,194 |
| Total equity | 155,422 | 158,270 |
| Total capital | 80,000 | 80,000 |
| Gearing ratio | 49% | 49% |
| | | |

There were no issuances, cancellations, repurchases, resale and repayments of debt and equity securities, share buy-backs, share cancellations, shares held as treasury shares and resale of treasury shares for the financial period to date.

8. Dividends

| | | Cumulative to date |
|---|------------|--------------------|
| | Date of | 30.09.2019 |
| | payment | RM'000 |
| Dividend paid on per ordinary share: | | |
| - Third Interim dividend of 2 sen per share (single-tier) | | |
| for 2018 declared on 4 March 2019 | 05.04.2019 | 16,000 |
| - An Interim dividend of 2 sen per share (single-tier) | | |
| for 2019 declared on 13 September 2019 | 21.10.2019 | <u>16,000</u> |
| • | | 32,000 |

9. Operating Segments

For management purposes, the Group is organised into business units based on their products and services, and has three reportable operating segments as follows:

- I. The biscuit manufacturing segment is in the business of manufacture and sales of biscuits.
- II. The beverage manufacturing segment is in the business of manufacture and wholesale of coffee mix and all kinds of foodstuff.
- III. The trading division segment is in the business of sales and distribution of biscuits, confectionery and other foodstuff.

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Part A: Explanatory notes pursuant to MFRS 134

For the period ended 30 September 2019

| Quarter ended 30.09.2019 | Biscuit manufacturing division RM'000 | Beverage manufacturing division RM'000 | Trading division RM'000 | Total RM'000 |
|--------------------------------|--|---|-------------------------------|-----------------|
| Revenue * | 57,545 | 2,037 | 54,084 | 113,666 |
| Profit for reportable segments | 9,039 | 201 | 5,192 | 14,432 |
| 9 months cumulative to date | | | | |
| Revenue * | 163,857 | 6,062 | 162,269 | 332,188 |
| Profit for reportable segments | 23,313 | 476 | 18,480 | 42,269 |

Reconciliation of profit or loss

| Profit or loss for the financial period ended 30.09.2019 | Quarter | Cumulative |
|--|---------|------------|
| | ended | to date |
| | RM'000 | RM'000 |
| Total profit for reportable segments | 14,432 | 42,269 |
| Profit from inter-segment sales | (41) | (66) |
| Other income | 191 | 601 |
| Unallocated expenses | (804) | (2,610) |
| Profit before tax | 13,778 | 40,194 |

^{*} Revenue reported above represents revenue generated from the reportable segments. Inter-segment sales for the current quarter and 9 months cumulative to date are RM37,016,000 and RM110,447,000 respectively.

Trading division mainly comprises domestic sales. Biscuit remain the dominant range which represents about 94% of the total sales, while beverages and other agents' products make up the balance. The comments on Note 19 apply to the above three reportable operating segments.

(Incorporated in Malaysia)

Part A: Explanatory notes pursuant to MFRS 134 For the period ended 30 September 2019

10. Profit before tax

Included in the profit before tax are the following items:

| | | | Cumulative | |
|---|---------------|------------|------------|---------------|
| | Quarter ended | | to d | late |
| | 30.09.2019 | 30.09.2018 | 30.09.2019 | 30.09.2018 |
| | RM'000 | RM'000 | RM'000 | <u>RM'000</u> |
| Interest income | (672) | (828) | (2,035) | (2,310) |
| Rental income | - | (5) | (11) | (15) |
| Reversal of impairment loss on property, | | | | |
| plant and equipment | - | - | (137) | - |
| Impairment losses on trade receivable | | | | |
| recovered (Note 11) | (5) | (19) | (10) | (32) |
| Allowance for doubtful debts (Note 11) | 34 | 19 | 85 | 51 |
| Bad debts written off | 4 | 17 | 5 | 26 |
| Depreciation of property, plant and equipment | 1,446 | 1,434 | 4,268 | 4,231 |
| Depreciation of right-of-use assets | 75 | - | 226 | - |
| Finance cost | 6 | - | 16 | - |
| Gain on disposal of property, plant | | | | |
| and equipment | (4) | (177) | (181) | (223) |
| Inventories written off | 30 | 12 | 62 | 40 |
| Property, plant and equipment written off | 85 | 157 | 353 | 341 |
| Realised exchange losses | 139 | 97 | 377 | 466 |

11. Trade and other receivables

| | As at | | |
|------------------------------------|------------|------------|--|
| | 30.09.2019 | 31.12.2018 | |
| | RM'000 | RM'000 | |
| Trade receivables | | | |
| Third parties | 31,923 | 34,702 | |
| Less: Allowance for doubtful debts | (366) | (326) | |
| Trade receivables, net | 31,557 | 34,376 | |
| Other receivables | 738 | 791 | |
| Total trade and other receivables | 32,295 | 35,167 | |

(Incorporated in Malaysia)

Part A: Explanatory notes pursuant to MFRS 134 For the period ended 30 September 2019

Trade receivables

The ageing analysis of the Group's trade receivables is as follows:

| | As at | |
|---|------------|------------|
| | 30.09.2019 | 31.12.2018 |
| | RM'000 | RM'000 |
| Neither past due nor impaired | 23,379 | 24,471 |
| 1 to 30 days past due not impaired | 7,123 | 8,557 |
| 31 to 60 days past due not impaired | 940 | 1,094 |
| 61 to 90 days past due not impaired | 63 | 128 |
| 91 to 120 days past due not impaired | 40 | 65 |
| More than 121 days past due not impaired | 12 | 61 |
| | 8,178 | 9,905 |
| Impaired | 366 | 326 |
| | 31,923 | 34,702 |
| Receivables that are impaired | | _ |
| Movement in allowance accounts: | | |
| At 1 January | 326 | 252 |
| Effect of adopting MFRS 9 | - | 272 |
| As restated | 326 | 524 |
| Charge/(reversal) for the period/year (Note 10) | 85 | (67) |
| Written off | (35) | (99) |
| Impairment losses recovered (Note 10) | (10) | (32) |
| | 366 | 326 |

12. Cash and bank balances

Cash and bank balances comprised the following amounts:

| | As at | |
|--|---------------|---------------|
| | 30.09.2019 | 31.12.2018 |
| | <u>RM'000</u> | <u>RM'000</u> |
| Cash and bank balances | 9,613 | 11,220 |
| Short-term deposits with licensed banks | 67,989 | 76,100 |
| Cash and cash equivalents | 77,602 | 87,320 |
| Long-term deposits of more than 3 months with licensed banks | 9,000 | 9,000 |
| | 86,602 | 96,320 |
| | | |

(Incorporated in Malaysia)

Part A: Explanatory notes pursuant to MFRS 134

For the period ended 30 September 2019

13. Foreign exchange exposure

The Group's exposures to foreign currency are as follows:

| | As at | | |
|-----------------------------|------------|---------------|--|
| | 30.09.2019 | 31.12.2018 | |
| | RM'000 | <u>RM'000</u> | |
| Trade and other receivables | | | |
| United States Dollars | 2,474 | 1,064 | |
| Singapore Dollars | 1,412 | 2,115 | |
| Renminbi | | 9 | |

The Group does not engage in any formal hedging activities.

14. Events after the reporting period

There were no material events subsequent to the end of the current quarter.

15. Changes in composition of the Group

There were no changes in the composition of the Group for the current quarter and financial period to date.

16. Changes in contingent liabilities and contingent assets

The Group has no contingent liabilities or contingent assets since the last annual date of the statement of financial position as at 31 December 2018.

17. Capital commitments

Approved capital commitments not recognised in the interim financial statements as at 30 September 2019 are as follows:

RM'000

Contracted but not provided for:

Purchase of plant and equipment 1,019

(Incorporated in Malaysia)

Part A: Explanatory notes pursuant to MFRS 134

For the period ended 30 September 2019

18. Related party transactions

| | Current quarter ended 30.09.2019 | 9 months cumulative to date 30.09.2019 |
|---|----------------------------------|--|
| Rental of premises payable to: -Hup Seng Brothers Holdings Sdn. Bhd. Note (a) | <u>RM</u> 31,350 | <u>RM</u> 94,050 |
| Sale of motor vehicles to: -Kelapa Sawit Tai Hwa Sdn Bhd. Note (b) | 15,400 | 15,400 |

Note:

- a) Certain directors of the Group are also directors and shareholders of Hup Seng Brothers Holdings Sdn. Bhd.
- b) The spouse of the Director of the Company, namely Kerk Kar Han, is a director and shareholder of Kelapa Sawit Tai Hwa Sdn Bhd.

The Directors are of the opinion that the above transactions have been established on terms and conditions that are not materially different from those obtainable in transactions with unrelated parties.

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Part B: Explanatory notes pursuant to Main Market Listing Requirements of Bursa Malaysia Securities Berhad For the period ended 30 September 2019

19. Performance review

Financial review for current quarter and financial year to date

| | 3 mc | onths | Chang | ges | 9 months | | Changes | |
|-------------------------|------------|------------|--------|-----|------------|------------|---------|-----|
| | Quarte | r ended | | | cumulati | ve to date | | |
| | 30.09.2019 | 30.09.2018 | Amount | % | 30.09.2019 | 30.09.2018 | Amount | % |
| | RM'000 | RM'000 | RM'000 | | RM'000 | RM'000 | RM'000 | |
| Revenue | 76,650 | 74,639 | 2,011 | 3 | 221,741 | 221,520 | 221 | 0 |
| Operating profit | 13,784 | 13,926 | (142) | (1) | 40,210 | 40,706 | (496) | (1) |
| Profit before | | | | | | | | |
| interest and tax | 13,784 | 13,926 | (142) | (1) | 40,210 | 40,706 | (496) | (1) |
| Finance cost | (6) | - | (6) | - | (16) | - | (16) | - |
| Profit before tax | 13,778 | 13,926 | (148) | (1) | 40,194 | 40,706 | (512) | (1) |
| Profit after tax | 10,088 | 10,346 | (258) | (2) | 29,152 | 30,224 | (1,072) | (4) |
| Profit attributable to: | | | | | | | | |
| Owners of the Parent | 10,088 | 10,346 | (258) | (2) | 29,152 | 30,224 | (1,072) | (4) |

The Group's revenue for the current quarter ended 30 September 2019 has increased by 3% to RM76,650,000 from RM74,639,000 in the quarter ended 30 September 2018 mainly due to higher export sales which grew by 8% or RM1.7 million. The increase mainly comes from Saudi Arabia and China market. Domestic sales registered an increase of 0.6% or about RM0.3 million mainly from wholesale channel.

The Group registered a profit before tax of RM13,778,000 as compared to a profit before tax of RM13,926,000 in the preceding corresponding quarter, a decrease of about 1% mainly due to poorer margin in certain segment.

The Group's revenue for the nine months ended 30 September 2019 was almost flat at RM221,741,000 as compared to the preceding year corresponding period of RM221,520,000. Domestic sales grew 0.6% or RM0.97 million compared to previous corresponding period mainly from wholesale channel and East Malaysia. On the other hand, export market saw a decline of about 1.3% or RM0.74 million mainly due to decrease in export of biscuits to Indonesia and Thailand.

The profit before tax, on the other hand, has decreased to RM40,194,000 when compared with the preceding year corresponding period of RM40,706,000 a decrease of about 1% mainly as result of poorer margin in certain segment.

(Incorporated in Malaysia)

Part B: Explanatory notes pursuant to Main Market Listing Requirements of Bursa Malaysia Securities Berhad For the period ended 30 September 2019

20. Comment of material change in profit before tax

Financial review for current quarter compared with immediate preceding quarter

| | | Immediate | Changes | 5 |
|--------------------------------|-----------------|-------------------|---------|----|
| | Current quarter | preceding quarter | | |
| | 30.09.2019 | 30.06.2019 | Amount | % |
| | RM'000 | RM'000 | RM'000 | |
| Revenue | 76,650 | 69,691 | 6,959 | 10 |
| Operating profit | 13,784 | 12,132 | 1,652 | 14 |
| Profit before interest and tax | 13,784 | 12,132 | 1,652 | 14 |
| Finance cost | (6) | (5) | (1) | 20 |
| Profit before tax | 13,778 | 12,127 | 1,651 | 14 |
| Profit after tax | 10,088 | 8,969 | 1,119 | 12 |
| Profit attributable to: | | | | |
| Owners of the Parent | 10,088 | 8,969 | 1,119 | 12 |

The Group's revenue has increased 10% to RM76,650,000 in the current quarter ended 30 September 2019 as compared to RM69,691,000 in the preceding quarter in the absence of effects of seasonality as experienced in the previous quarter.

Profit before tax has increased by 14% to RM13,778,000 as compared to RM12,127,000 in the preceding quarter as a result of higher biscuits sales in domestic and export market.

21. Commentary of prospects

With the continued uncertainty in the global economy, economic growth is seen slowing into year 2020. Despite this, Malaysia's gross domestic product had accelerated to 4.9% in the second quarter from 4.5% in the first quarter. Malaysia is focused on growing the domestic economy, with private consumption seen as the main engine of growth. Nevertheless, the Group will continue to maintain and improve product quality, innovating products portfolio, reducing costs and broadening the distributor network to safeguard revenue and address the needs of consumers.

22. Profit forecast or profit guarantee

The disclosure requirements for explanatory notes for the variance of actual profit after tax and non-controlling interest and forecast profit after tax and non-controlling interest and for the shortfall in profit guarantee are not applicable.

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Part B: Explanatory notes pursuant to Main Market Listing Requirements of Bursa Malaysia Securities Berhad For the period ended 30 September 2019

23. Income tax expense

| | 3 months | | 9 mon | ths |
|----------------------|------------|-----------------------|------------|------------|
| | Quarter | ended | cumulative | to date |
| | 30.09.2019 | 30.09.2019 30.09.2018 | | 30.09.2018 |
| | RM'000 | RM'000 | RM'000 | RM'000 |
| Current income tax: | | | | |
| -Malaysia income tax | 3,125 | 3,757 | 10,485 | 10,674 |
| -Deferred taxation | 565 | (177) | 557 | (192) |
| | 3,690 | 3,580 | 11,042 | 10,482 |

Major components of tax expenses

| | | 9 months |
|---|---------------|------------|
| | Current | cumulative |
| | Quarter ended | to date |
| | 30.09.2019 | 30.09.2019 |
| | RM'000 | RM'000 |
| Current tax expense | 3,125 | 10,485 |
| Deferred tax expense | 565 | 557 |
| | 3,690 | 11,042 |
| Profit before taxation | 13,778 | 40,194 |
| Taxation at the Malaysian statutory tax rate of 24% | 3,307 | 9,646 |
| Adjustments: | | |
| -Underprovision in prior years | 149 | 679 |
| -Non-deductible expenses | 248 | 751 |
| -Expenses with double deduction | (14) | (34) |
| Income tax expense | 3,690 | 11,042 |
| Effective tax rate | 26.8% | 27.5% |

24. Sale of unquoted investments and properties

There were no sale of unquoted investments and properties for the current quarter and financial year to date.

25. Quoted securities

There were no purchase and sale of quoted securities for the current quarter and financial year to date.

26. Corporate proposals

There were no corporate proposals announced but not completed not earlier than seven (7) days from 19 November 2019.

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27. Borrowings and debt securities

There were no group borrowings and debt securities as at the end of the reporting period.

28. Derivative financial instruments

As at the reporting date of 30 September 2019, the Group has no outstanding derivative financial instruments.

29. Gains/losses arising from fair value changes of financial liabilities

There are no gains/losses arising from fair value changes of any financial liabilities.

30. Changes in material litigation

There were no material litigation not earlier than seven (7) days from 19 November 2019.

31. Dividend payable

Other than as disclosed in Note 8 above, the Board of Directors recommends the payment of an interim single-tier dividend of 2 sen per ordinary share in respect of the year ending 31 December 2019 for the financial quarter under review. The entitlement date will be announced in due course.

32. Earnings per share

Basic earnings per share is calculated by dividing the profit for the period by the weighted average number of ordinary shares in issue during the period.

| | 3 months | | 9 months | |
|---|------------|---------------|------------|------------|
| | quarter | quarter ended | | ve to date |
| | 30.09.2019 | 30.09.2018 | 30.09.2019 | 30.09.2018 |
| (a) Basic | | | | _ |
| Profit for the period (RM'000) | 10,088 | 10,346 | 29,152 | 30,224 |
| Weighted average number of ordinary share for earnings per share ('000) | 800,000 | 800,000 | 800,000 | 800,000 |
| Basic earnings per share (sen) | 1.26 | 1.29 | 3.64 | 3.78 |
| (b) Diluted Diluted earnings per share (sen) | 1.26 | 1.29 | 3.64 | 3.78 |

(Incorporated in Malaysia)

Part B: Explanatory notes pursuant to Main Market Listing Requirements of Bursa Malaysia Securities Berhad For the period ended 30 September 2019

33. Auditors' report on preceding annual financial statements

The auditors' report on the financial statements for the year ended 31 December 2018 was not qualified.

34. Authorization for issue

The interim financial statements were authorized for issue by the Board of Directors in accordance with a resolution of the directors on 19 November 2019.